

# ACR wins tender for the provision of ANS at Kristianstad Österlen Airport for TWR/APP/MET

ACR was awarded with the ANS contract for the Kristianstad Airport following a successful competition with German, Spanish and Danish Providers. ACR will start operations on 1. January 2021 and the contract duration are set for 5 years (with an option for 2 more years). Today ACR provides ANS at 16 Airports in Sweden.

**“We at ACR are all very happy to – yet again – win a contract for ANS provision at the Kristianstad Österlen Airport. As ACR today already operates the nearby tower’s at the Kalmar, Ljungbyhed and Ängelholm Airports, we are convinced that cost-efficiency synergies between these units in the south of Sweden can be achieved,” says Wilhelm Wohlfahrt, CEO for ACR.**

As of today, ACR provides ANS at 16 Regional Airports from the far North to the South of Sweden. In the midst of the COVID-19 Pandemic, the vital importance of the Regional Airports as key element in the Regions readiness and transport infrastructure becomes more and more evident. Safe and cost effective ANS provision is a critical precondition that allows the regional Airports all across the continent to serve as local connectivity hubs not only for a reduced commercial air traffic, but especially for emergency readiness (hospital- medical supply, fire-, coast guard-, police-) flights, as well as private flights and Air Defence operations

“ACR has an exceptional lean and cost-effective organizational structure. The large majority of the ACR staff consists of operational Air Traffic Controllers, which are

supported by a small and agile headquarter function; this efficient and customer-focused structure gives the company a competitive advantage for future expansion. We strongly believe that after the COVID-19 pandemic, we will see an increased focus on cost efficiency and scalability of services for the provision of ANS across Europe. Our indicators point towards a gradual but cautious recovery of aviation starting in Q3 2020," says Wilhelm Wohlfahrt.

ANS provision is by far the biggest cost item for many airports in Europe, especially the Regional segment. In Sweden, England, Spain, Germany and Norway, ANS markets that have been subject to competition and costs have been reduced on average by 30 – 40 %. Cost reductions enabling continuous safe and efficient operations is a key incentive for airports to seek a change of ANS provider and increase their competitiveness.

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ACR Aviation Capacity Resources AB is a private company based in Stockholm. ACR have provided ANS provision in Sweden since 2011. ACR main objective is to provide safe and cost-effective services that enhance our customers financial performance. ACR has 105 employees, whereas 90% are ATCOS providing service provision. ACR has established a subsidiary in Switzerland with the aim to provide ANS at the Swiss regional airports in cooperation with [skyguide AG](#).